

***Do Lead: Share your vision. Inspire others.
Achieve the Impossible.***

Chapter 2: Worksheet 1: The Leadership Styles

In your own words, list out the main characteristics of each style introduced in this chapter.

Visionary

Operator

Processor

Synergist

What's your style?

When you read through the descriptions of each of the styles, which one did you think best described you?

I think I am a....

For an evaluation on your style take our free online quiz, here:

<http://www.doleadbook.com/quiz>

According to the online quiz my style is.....

These results make me think/feel.....

Group Discussion

One of the big pieces of feedback we regularly receive about Les' first book **Predictable Success** is how much of a benefit people gain when they discuss it in a group setting. Whether it's the team you work in, a book group or any other group, discussing and debating the concepts in *Do Lead* will draw out even more of the good stuff than simply working through them on your own.

Throughout these worksheets we'll highlight areas which could benefit from group discussion with these blue boxes. Now is a good opportunity to talk through your quiz findings and what you think of them.

The Three Styles in Action

Chapter 2 has great examples of the Visionary, Operator, Processor and Synergist, but can you think of more real life examples of the four styles?

List three famous people (Politicians, Celebrities, Musicians) dead or alive who embody the characteristics of either a Visionary, Synergist, Operator or Processor. Why have you chosen those people?

A famous Visionary is.....

The characteristics displayed by this person are.....

A famous Operator is.....

The characteristics displayed by this person are.....

A famous Processor is.....

The characteristics displayed by this person are.....

A famous Synergist is.....

The characteristics displayed by this person are.....

List four people you know who embody the characteristics of either a Synergist, Operator, Visionary or Processor. Why have you chosen those people?

A Visionary I know is.....

The characteristics displayed by this person are.....

An Operator I know is.....

The characteristics displayed by this person are.....

A Processor I know is.....

The characteristics displayed by this person are.....

A Synergist I know is.....

The characteristics displayed by this person are.....

Group Discussion

In your group discuss the people you have list above both famous and not.

Are there any similarities or differences of opinion?

How easy or difficult was it to think of each example?

At the end of every chapter you should write down in summary what the 2 or 3 key things are that you have learned, realised or discovered from that chapter.

My three main takeaways from Chapter 2 are:

1.

2.

3.
