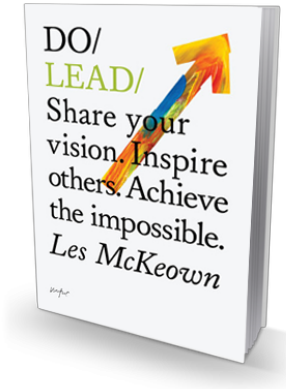
PREDICTABLE SUCCESS

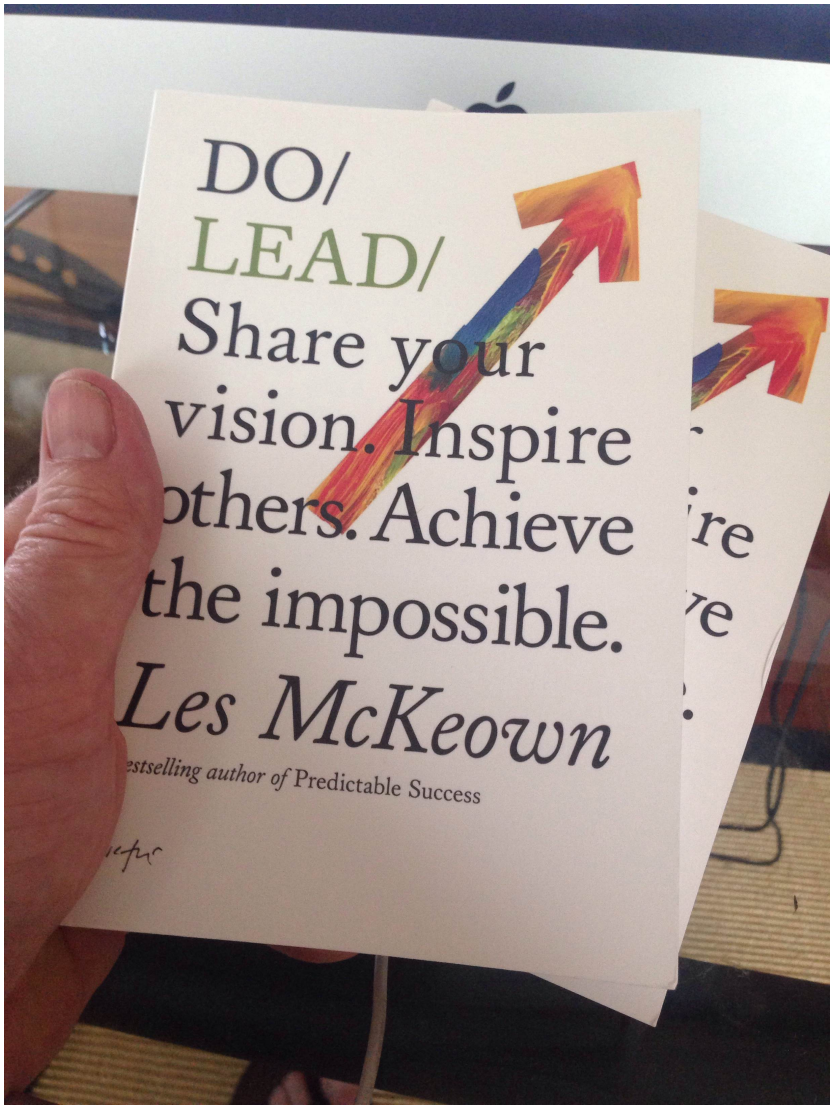
{ GET YOUR ORGANIZATION ON THE GROWTH TRACK - AND KEEP IT THERE }

Do Lead



What It Means to Lead - and How You Can Do It

Do Lead



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THE MYTHS OF LEADERSHIP PREDICTABLE SUCCESS

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THE MYTHS OF LEADERSHIP PREDICTABLE SUCCESS

Leadership happens from ‘in front’.

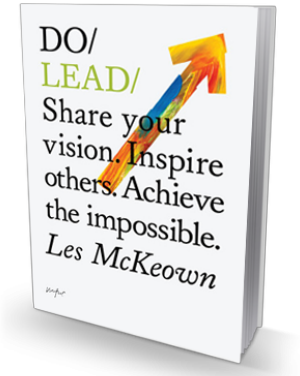
Leadership is heroic.

Leadership happens on a grand scale.

Leadership is people-oriented.

Only a few people are leaders.

Only formally recognized leaders can lead.



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WHAT LEADERSHIP IS **NOT**

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Leadership isn't about heroism.

Leadership isn't about risk-taking.

Leadership isn't about charisma.

Leadership isn't about genius.

Leadership isn't about position.

Leadership isn't about 'people'.

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WHAT LEADERSHIP **IS**

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"***Leadership is any act that helps a group of two or more people achieve their common goals.***"

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WHAT LEADERSHIP **IS**

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Leadership shows up in groups or teams.

Those groups or teams can be very small.

Leadership can happen in an instant.

Leadership isn't a permanent state.

Leadership happens both formally and informally.

Leadership is about achieving goals.

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HOW TO LEAD FROM ANYWHERE

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1. Understand the cultural and political dynamics.

2. Know your own style.

3. Match the issue under consideration to your style.

4. Watch for vacuums, blockages, and on- and off-ramps.

5. Contribute, in a goal-focussed manner.

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FINDING YOUR OWN LEADERSHIP STYLE

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Visionary?

Operator?

Processor?

Synergist?

http://SynergistQuiz.com

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THE 20 MOST POWERFUL WORDS IN LEADERSHIP

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"When working in a team or group environment, I will place the interests of the enterprise ahead of my own."

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EVERYDAY LEADERSHIP

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Derives from consistency of purpose (COP).

Your COP can be permanent, life-long.

Or it can be semi-permanent, or temporary.

It can even be - and often will be - a transitional placeholder.

COP isn't the same as *knowledge* - subject matter experts aren't necessarily leaders.

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The Do Lead Toolkit

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Managing yourself:

- Time / productivity management
- Priority management.
- Crisis management.

Managing others:

- Difficult conversations.
- Conflict management.
- Communication skills.
- Inclusiveness.

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DEALING WITH FAILURE

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It's not 'the other side of the coin' - reject 'fail fast, fail often'.

Anticipate failure.

Recognize it when it happens.

Manage failure.

Learn from what happened.

Move on.

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WHERE TO START

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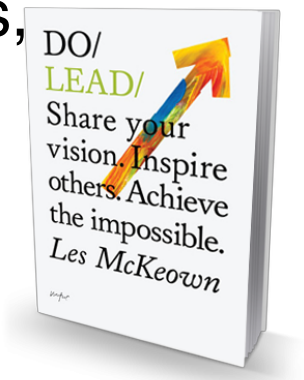
Start small (*Alycia* - from dish-clearing to starting and running an office in San Francisco).

Start big (*Pearl* - from losing a daughter to helping kickstart the Northern Ireland peace process).

Start early (*Thomas* - raising money for his brother's orphanage at age 8).

Start later (*Carissa* - starting a home for single mothers, in her XX's).

Just start (*You* - start from where you are, right now).



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