

## Chapter 1: Overview: The Failure Gene That's Baked into the DNA of Every Group and How to Escape It.

### Worksheet 1: Introducing the Styles

In your own words list down the main characteristics of each style introduced in this chapter.

#### Visionary

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#### Operator

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#### Processor

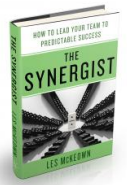
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## The Synergist: How to Lead Your Team to Predictable Success



### What's your style?

Having read through the descriptions of each of the three natural styles what would you say is your style?

**I think I am a....**

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For an evaluation on your style take our free online quiz, here:

<http://www.predictablesuccess.com/resources/synergist-resources/take-the-synergist-styles-quiz/>

**According to the online quiz my style is.....**

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**These results make me think/feel.....**

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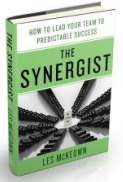
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### **Group Discussion**

One of the big pieces of feedback we regularly receive about Les' first book **Predictable Success** is how much of a benefit people gain when they discuss it in a group setting. Whether it's the team you work in, a book group or any other group, discussing and debating the concepts in *The Synergist* will draw out even more of the good stuff than simply working through them on your own. Throughout these worksheets we'll highlight areas which could benefit from group Discussion with these grey boxes.

Now is a good opportunity to talk through your quiz findings and what you think of them.

## The Synergist: How to Lead Your Team to Predictable Success



### The Three Styles in Action

Chapter 1 has three great examples of the Visionary, Operator and Processor in Andy, Brad and Riya but can you think of any real life examples of the three Styles?

**List three famous people (Politicians, Celebrities, Musicians) dead or alive who embody the characteristics of either a Synergist, Operator or Processor. Why have you chosen those people?**

**A famous Visionary is.....**

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**The characteristics displayed by this person are.....**

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**A famous Operator is.....**

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**The characteristics displayed by this person are.....**

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**A famous Processor is.....**

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**The characteristics displayed by this person are.....**

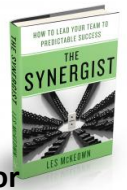
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**The Synergist: How to Lead Your Team to Predictable Success**



List three people you know who embody the characteristics of either a Synergist, Operator or Processor. Why have you chosen those people?

**A Visionary I know is.....**

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**The characteristics displayed by this person are.....**

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**An Operator I know is.....**

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**The characteristics displayed by this person are.....**

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**A Processor I know is.....**

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**The characteristics displayed by this person are.....**

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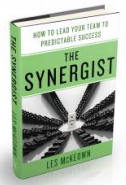
**Group Discussion**

In your group discuss the people you have list above both famous and not.

Are there any similarities or differences of opinion?

How easy or difficult was it to think of each example?

## The Synergist: How to Lead Your Team to Predictable Success



At the end of every chapter you should write down in summary what the 2 or 3 key things are that you have learned, realised or discovered from that chapter.

**My three main takeaways from Chapter 1 are:**

**1.**

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**2.**

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**3.**

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