Chapter 4: The Processor: Not So Fast. Where’s Your Requisition Slip?

Worksheet 4: The Processor

Are you a Processor? Answer this worksheet from your perspective. It’ll be interesting to compare notes with other Non-Processors later.

Have you ever worked with a Processor before? What sort of characteristics did they typically display? (Can’t think of anyone? Refer back to the examples you gave in Worksheet 1)

Processor Characteristics

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List some of the positive things about working with a Processor. What were their strengths?

Processor Strengths

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List some of the negative things about working with a Processor. What were their weaknesses?

Processor Weaknesses

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Ready for Action

The next section is going to explore working with a Processor at three levels; as a peer, as a boss and as a subordinate. If you’ve had experience with all three, great! If not, don’t let that put you off, simply put yourself in that position and attempt to think about it from that perspective.

Working with a Processor

Have you ever worked with a Processor as a peer? Give an example of a time when they acted in true Processor style.

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What was the outcome of this interaction?

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How would you rate your ability to handle this situation? (1: Fantastic, couldn’t have gone better... 5, Terrible, we are now not talking)

____________
What did you do well?

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What could you have done better? (Hint: Re-read the chapter!)

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Managing a Processor

Have you ever managed a Processor? Give an example of a time when they acted in true Processor style.

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What was the outcome of this interaction?

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How would you rate your ability to handle this situation? (1: Fantastic, couldn’t have gone better... 5, Terrible, we are now not talking)

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The Synergist: How to Lead Your Team to Predictable Success

What did you do well?
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___________________________________________________________________________
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What could you have done better?
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Working for a Processor

Have you ever worked for a Processor? Give an example of a time when they acted in true Processor style.
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What was the outcome of this interaction?
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How would you rate your ability to handle this situation? (1: Fantastic, couldn’t have gone better... 5, Terrible, we are now not talking)

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What did you do well?

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What could you have done better?

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Looking through the three previous sections, what would you say are your top three strategies for dealing with a Processor?

1. _________________________________________________________________________
2. _________________________________________________________________________
3. _________________________________________________________________________

Group Discussion

Share your experiences from the three previous sections. In particular compare notes on your top three strategies for dealing with a Processor. You may even want to create a list for the group.
My three main takeaways from Chapter 4 are:

1. 

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2. 

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3. 

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